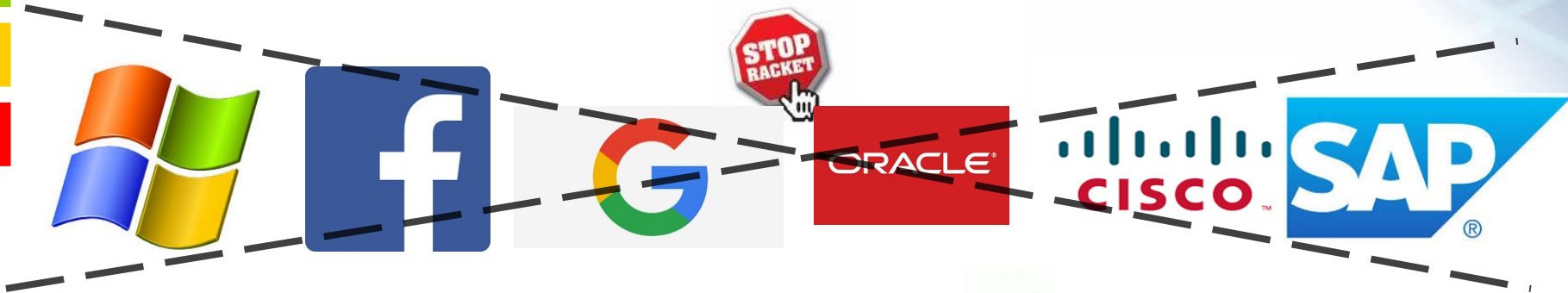



Turnkey Solutions based on *Open Source* technologies with skills transfer and open-ended private appropriation of the solution without recurrent license cost

Governments – Ministries – Institutions – National Education – Local Major Companies



The statement : *an American suppliers predominance, eventually European*



In addition to the popular Linux distribution itself , with more than 1,4 billion worldwide PC end-users, other solutions exist, and can profitably change this predominance within different field of activity as :

- *Email system with your domain name (client/server)*
- *ToiP (Telephony, Visio/Audio conference,...)*
- *E-Learning (Platform)*
- *ERP (Enterprise Resource Planning)*
- *CRM (Customer Relationship management)*
- *Cloud Management (Datacenter), Virtualization,...*
- *Social Networks*



The Open Source software market generate over 4,6 billions of € in France !

The path to independence : *the Open Source technologies*

Advantages

- 1) *Low or Zero licenses cost* or external maintenance cost
- 2) *Easy to deploy* : you can install on any desired locations without particular monitoring process
- 3) *Improvement and upgrade on a continuous and real-time basis* : everybody can access to the software code, and thus, correct bugs and errors without waiting the next release
- 4) *Independence from software companies* : if the company no longer exists, source and code are accessible through the open source community, and continue to exist
- 5) *No black-box* : Software teams can use the code in order to really understand the operations of the application

BUT

A) It is not totally free :

There are settings costs, adjustments costs due to the turnkey delivery model, commissioning, maintenance and support costs

B) Learning curve :

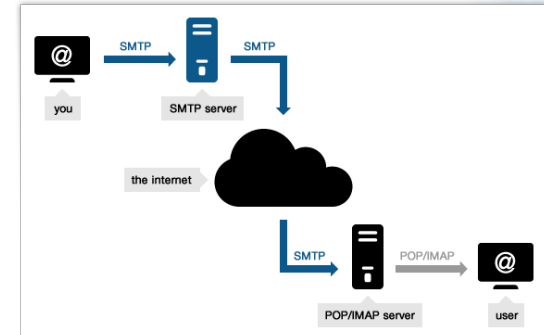
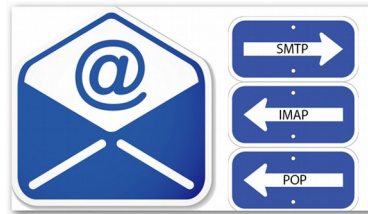
You will need to be accompanied by experts of your open source customized solution to allow to your IT team to use the solution its own means, definitively.



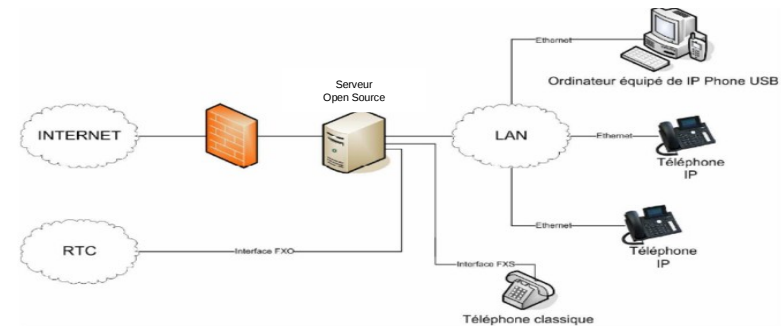
Our solutions panel, available and proven

1/2

Emails (server/client)



ToiP (Telephony, Visio/Audio conference,...)



E-learning (Platform + contents)



Our solutions panel, available and proven

2/2

ERP (Enterprise Resource Planning)



A screenshot of an ERP system interface showing a list of data entries with columns for various fields like Name, Date, and Status.

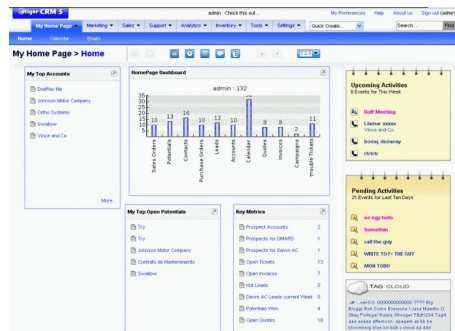
Data-base server



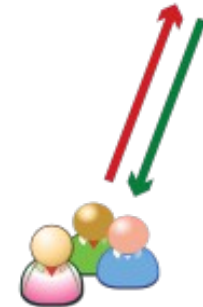
ERP / CRM Open source on Apache server



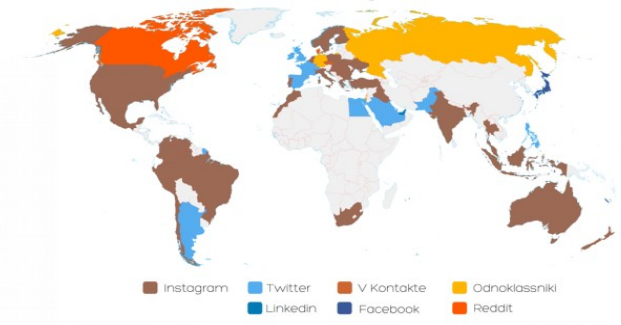
CRM (Customer Relationship management)



End-users



WORLD MAP OF SOCIAL NETWORKS
Ranked 2nd - August 2015



Social Networks

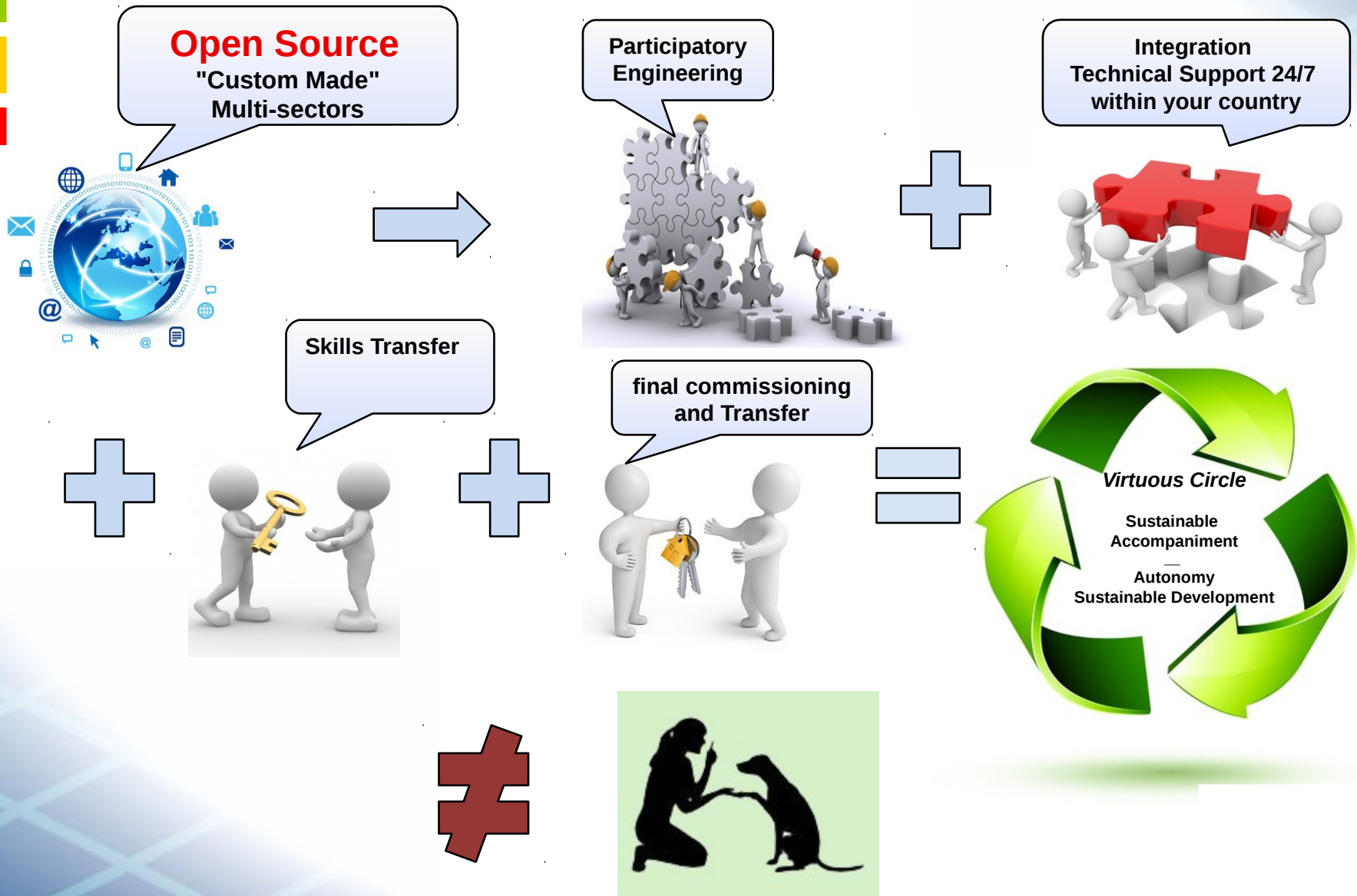


credits: Vincenzo Cosenza vincos.it

license: CC-BY-NC

source: SimilarWeb/Alexa

A customer experience linked to a very fine grained configuration allowing a technological and functional accompaniment until the perfect control of your open source solution for a real autonomy

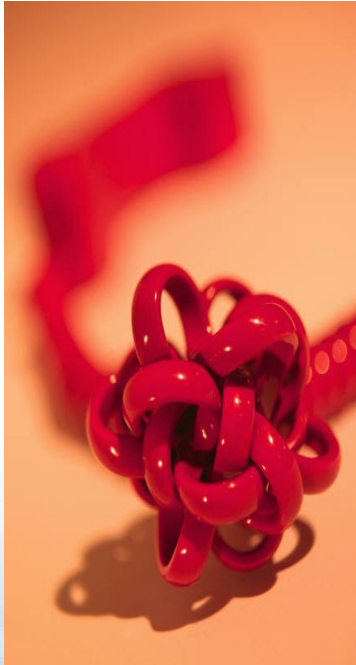




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BlasCom IT is a company participating in the 'Global compact Local Network ' charter of the United Nations, to make a commitment in favor of practices, among others, of development and distribution of environment-friendly technologies.

BlasCom IT has also been incorporated into the DCICC: Dynamic Coalition on Internet and Climate Change, depending on the International Telecommunication Union (ITU) and counting 51 companies and/or authorities at world level.

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